California Export Trends in 2015

The United States exported goods valued at 368 billion dollars to 206 different countries and territories throughout the world in the first quarter of 2015. During this period, California businesses exported 39.4 billion dollars’ worth of goods and services that ranged from agricultural products to advanced machinery, accounting for just over 10 percent of the nation’s total value of exports. Exports, in general, have aided the state’s current expansion by providing businesses with revenue and supporting just over 700,000 goods-related jobs. These estimates represent the number of jobs supported by the exports from a state, rather than, the number of jobs supported by exports within the state.

The U.S. Department of Commerce estimated that 11.7 million jobs were supported by the export of U.S. goods and services in 2014. Seven million of these jobs were related to the production of goods, for example, agricultural, natural resources, and manufacturing) and just over four million of these jobs were concentrated in the delivery of specialized services such as technical consulting. In California, 775,000 jobs were supported by goods-related exports and 85 percent of these jobs were in manufacturing.

Nearly 50 percent of California’s exports flowed to only five of the 206 countries/territories the state shipped goods to in the first quarter of 2015. Mexico was the state’s largest trading partner and accounted for 16.3 percent of the total value of the state’s exports ($39.4B). Canada ($4.1B), China ($3.3B), Japan ($2.9B), and South Korea ($2.3B) rounded out the remaining four partners. Given the economic instability of Greece, it is worth noting that less than one percent ($22.1M) of California’s exported goods and services arrive in Greece.

California’s highest valued exports were computer and electronics products, making up more than one-quarter of the value of goods shipped from the state during the first quarter of 2015. These products include, but are not limited to: computer servers, integrated circuits, and local/wide area network communications equipment. The state’s computer and electronic products, machinery; transportation equipment; and chemical exports made up 54 percent of goods-related exports in 2015.
California Export Trends: Share of Export Value
Source: World Institute for Strategic Economic Research, U.S. Census Bureau

- Mexico, 16.3%
- Canada, 10.6%
- China, 8.6%
- Japan, 7.5%
- South Korea, 5.9%
- Germany, 3.4%
- United Kingdom, 3.1%
- Rest of the World, 44.6%
### U.S. Export Values by Country

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<tbody>
<tr>
<td>All Countries</td>
<td>$368,694,000,000</td>
<td>100.0%</td>
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<tr>
<td>Canada</td>
<td>$69,545,391,000</td>
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<td>Mexico</td>
<td>$57,140,174,000</td>
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<td>7.1 million (Goods-related)</td>
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<td>China</td>
<td>$28,139,059,000</td>
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<td>4.6 million (Service-related)</td>
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<td>Japan</td>
<td>$15,874,418,000</td>
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<td>United Kingdom</td>
<td>$13,349,986,000</td>
<td>3.6%</td>
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<tr>
<td>Greece</td>
<td>$200,681,000</td>
<td>Less than 1 percent</td>
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### California Export Values by Country

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</thead>
<tbody>
<tr>
<td>All Countries</td>
<td>$39,488,532,000</td>
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<td>Mexico</td>
<td>$6,438,279,000</td>
<td>16.3%</td>
<td>665,000 (Manufacturing)</td>
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<td>110,000 (All Other)</td>
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<td>China</td>
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<td>Japan</td>
<td>$2,963,939,000</td>
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<td>South Korea</td>
<td>$2,331,468,000</td>
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<tr>
<td>Greece</td>
<td>$22,216,000</td>
<td>Less than 1 percent</td>
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*Total export (goods and services) data are unavailable at the state level.


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