**In Demand Entry-Level Occupations**

North Bay Regional Planning Unit  
Lake, Marin, Mendocino, Napa, Solano, and Sonoma Counties

An entry-level occupation requires a high school diploma or equivalent or less.

### Personal Care Aides
- **Total Projected Job Openings:** 46,730
- **Median Hourly Wage:** $13.11

### Cashiers
- **Total Projected Job Openings:** 32,900
- **Median Hourly Wage:** $12.54

### Combined Food Preparation and Serving Workers, Including Fast Food
- **Total Projected Job Openings:** 30,070
- **Median Hourly Wage:** $12.23

### Retail Salespersons
- **Total Projected Job Openings:** 28,640
- **Median Hourly Wage:** $14.24

### Waiters and Waitresses
- **Total Projected Job Openings:** 27,830
- **Median Hourly Wage:** $12.62

**Source:** California Employment Development Department, Projections of Employment 2016-2026. Total projected job openings are the sum of new jobs, exits, and transfers. Occupational Employment Statistics Wage Survey, updated to 1st Q, 2019.

**Note:** The median hourly wage estimate has been calculated using three years of data that included wages that were collected prior to the minimum wage increases as required by California state law.

The EDD is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.